

LUZERNE COUNTY CONVENTION CENTER AUTHORITY MEETING

OCTOBER 12, 2022

The Regular Meeting of the Board of Directors of the Luzerne County Convention Center Authority was called to order by Chairwoman Donna Cupinski on October 12, 2022 at 12:10 PM. Chairwoman Cupinski asked all of those present to please silence their cell phones.

The Pledge of Allegiance, led by Mary Jo Kishel, was said by all in attendance.

ROLL CALL:

PRESENT: Peter Biscontini, Donna Cupinski, Guillermo Lara (via telephone) Frank Orloski Jr, John Pickering, Eugene Rafalli (via telephone), Anthony Ryba (via telephone) and Thomas Woods. Carmen Ambrosino, John Ruckno, and Lori Spencer were absent. Also present were members of ASM Global Administration – Director of Finance/AGM Carrie Grantuskas, Director of Marketing Steve Poremba, Director of Operations Jeffrey Nealon, and Director of Booking and Box Office Kevin Eovitch. Mary Jo Kishel of Rosenn, Jenkins & Greenwald and Jerry Lynott from The Times Leader were also in attendance.

CORRESPONDENCE:

There was no correspondence for this meeting.

PUBLIC COMMENTS:

There were no public comments for this meeting.

APPROVAL OF THE MINUTES:

Chairwoman Cupinski asked for a motion to approve the minutes of the September 14, 2022 Regular Meeting as drafted.

A motion was made by John Pickering and seconded by Frank Orloski Jr. to approve the minutes of the September 14, 2022 Regular Meeting as drafted.

Chairwoman Cupinski asked if there was any discussion and there was none.

ON THE QUESTION: All those in favor of approving the minutes of the September 14, 2022 Regular Meeting as drafted signified by saying “AYE”. **OPPOSED:** No one opposed the motion. **ABSTAIN:** No one abstained.

The motion carries.

Chairwoman Cupinski thanked everyone.

PAYMENT OF BILLS:

Chairwoman Cupinski asked for a motion to approve the payment of the bills (all of which are

attached) totaling \$138,039.85.

A motion was made by Tom Woods and seconded by Peter Biscontinini to approve payment of the bills totaling \$138,039.85.

Chairwoman Cupinski asked if there were any questions or concerns and there was none.

ON THE QUESTION: All those in favor of the motion to approve the payment of bills totaling \$138,039.85 signified by saying "AYE". **OPPOSED:** No one opposed the motion. **ABSTAIN:** No one abstained.

The motion carries.

Chairwoman Cupinski thanked everyone.

Chairwoman Cupinski stated that there would not be an Executive Session today.

GENERAL MANAGER'S REPORT:

General Manager Will Beekman was not present at today's meeting as he was in Nashville meeting with Promoters regarding upcoming tours.

Director of Marketing Steve Poremba delivered the General Manager's Report:

Good afternoon, everyone. I'm sorry I can't be with you today, but I'm currently wrapping up what has been a successful booking conference in Nashville.

I am excited to report that the ice for the 2022-2023 hockey season has been installed. I want to compliment Jeff and his team on a job well done. Since our last meeting we hosted the Times Leader Career Fair, the third annual Autism Awareness Trunk-or-Treat and comedian Kevin Hart. We also hosted two Penguins pre-season games, including an educational, school-time game on October 5th, which brought in approximately 2,000 local school students.

Looking ahead, we're gearing up for the Penguins home opener this Saturday, October 15th, Judas Priest on October 19th and country superstar Keith Urban on October 20th. Between now and our next meeting, we will also host 3 additional Penguins games along with WWE's Monday Night Raw on November 7th.

Since our last meeting, we announced the return of Jeff Dunham, whose "Still Not Cancelled Tour" will visit Wilkes-Barre on February 9. Tickets are on sale now and moving quickly. We also went on sale with our two TSO performances on November 27. Tickets are selling quickly for this one as well, so don't wait if you're hoping to attend. We are also bringing back Disney on Ice, Let's Celebrate, for eight (8) performances, January 12 to the 16th, 2023.

Shifting gears a bit, I'm excited to say that the new Penguins Team Store, located behind Section 102 on the Concourse, will officially open during their Home Opener this Saturday night, and the team will host a Ribbon Cutting Ceremony event this Friday at 2:00 PM for anyone who would

like to attend. The Wilkes-Barre Chamber will be officiating. We also just re-branded two (2) of our concession stands, Power Plan Pizza and Center Ice Grill and we will be utilizing mobile ordering at two (2) of our stands, Center Ice Grill and Chickie's and Pete's very soon. We also have some concession upgrades coming soon so be sure to check the concourse in the next coming weeks and see some of these new surprises.

Also, this Saturday, we have partnered with the Mountain Top Chapter of General Federation of Women's Club and the American Legion Riders Post 781 Motorcycle Club to host a POW MIA Flag Retirement Ceremony at 12:30PM at the East Gate entrance. It will be held outside, weather permitting. Several guest speakers have been invited to attend and we would like to invite any more members to attend if their schedules permit.

And finally, be on the lookout for a few more show announcements coming over the next two months. We're really excited about the way our schedule is coming together over the first half of 2023.

BUILDINGS AND GROUNDS COMMITTEE:

Tony Ryba had nothing new to report today.

Chairwoman Cupinski wanted to report once again on the bridges. We approved going forward with the removal of the top coating and that has been done. We are looking to do some repairs before the winter sets in and we have an engineer looking into what we need to do – mostly with some cracks that we need to get filled. She will report back when she has more details on that. Carrie Grantuskas stated that they have been meeting with CMTA which is the ESCO Company that the Authority started to work with. They have been in the building for the past three (3) days doing further assessments and preparing their project report with emphasis on the heat pumps in the building that need to be replaced. By our next meeting we will have a better idea and a report for you.

Tony Ryba thanked Carrie Grantuskas for that report.

FINANCE COMMITTEE:

Tom Woods spoke about the modification of the Luzerne County Convention Center Authority Hotel Room Rental Tax Revenue Bond, the series from 2019, has been completed. The Finance Committee met this morning prior to this meeting.

Chairwoman Cupinski thanked Tom for his report.

LAND DEVELOPMENT COMMITTEE (ad-hoc):

Carmen Ambrosino could not be here today, but Chairwoman Cupinski wanted to report on two (2) things on his behalf:

- Although the traffic signal is up and pretty much ready to go, it won't be working anytime soon. Crosswalks need to be painted and PPL needs to install a meter so it will

be a little while before they go active. When they do go active, they will be blinking at first to catch everyone's attention.

- The Ken Pollock lease agreement for our former employee parking lot - they are interested in renewing that for five (5) years with a three (3) year option.

Chairwoman Cupinski asked for a motion to approve the renewal of the lease agreement with Ken Pollock for our former employee parking lot for five (5) years with a three (3) year option. The motion was made by Peter Biscontinini and seconded by John Pickering to renew the lease agreement with Ken Pollock for our former employee parking lot for five (5) years with a three (3) year option.

Chairwoman Cupinski asked if there were any questions and there were not.

ON THE QUESTION: All those in favor of the motion to approve the renewal of the lease agreement with Ken Pollock signified by saying "Aye". **OPPOSED:** No one opposed the motion. **ABSTAIN:** No one abstained.

The motion carries.

Chairwoman Cupinski thanked everyone.

OLD BUSINESS:

There was no Old Business.

NEW BUSINESS:

There was no New Business.

GOOD OF THE ORDER:

Chairwoman Cupinski had two (2) things to mention:

- The Penguins' season opener is this Saturday. Speaking on behalf of the Board, we wish them all a good season. If pre-season is any indication, it looks like we are going to have a pretty good team. We are 3 – 0 in pre-season; they are looking good and we wish them well.
- We had our tour for the Luzerne County Council on September 29, 2022; many Board members and a couple of Council members were there. We gave a tour and had a power point presentation where we highlighted some of the things that are happening in the building and what our needs are for the future. The Council members that came were very excited. John Pickering commended Chairwoman Cupinski on her power point presentation as did Tom Woods. Chairwoman Cupinski thanked those who attended.

Chairwoman Cupinski asked if there was anything else for the Good of the Order and there was not.

ADJOURNMENT:

Chairwoman Cupinski asked for a motion to adjourn the meeting at 12:24 PM.

The motion to adjourn the meeting at 12:24 PM was made by Tom Woods and seconded by Frank Orloski Jr.

Chairwoman Cupinski asked if there was any discussion and there was not.

ON THE QUESTION: All those in favor of the motion to adjourn the meeting signified by saying "AYE". **OPPOSED:** No one opposed the motion. **ABSTAIN:** No one abstained.

The motion carries.

Chairwoman Cupinski thanked everyone and stated that the next meeting is November 9, 2022.

APPROVED:

A handwritten signature in cursive script, reading "Carmen Ambrosino", written over a horizontal line.

Mr. Carmen Ambrosino, Secretary