



# ORDER FORM

Quote#: 236240 - 1  
 Expires: 02-APR-2011  
 Prepared By: Beacham, Christina

Order Type: Standard US  
 Date: 07-FEB-2011  
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**Bill To:** Attn:DOUG PAPE  
 LUZERNE COUNTY  
 200 NORTH RIVER STREET  
 WILKES BARRE  
 PA 18711-1001  
 United States

**Ship To:** Attn:DOUG PAPE  
 LUZERNE COUNTY  
 200 NORTH RIVER STREET  
 WILKES BARRE  
 PA 18711-1001  
 United States

**Solution ID:** 8101056

**Contact:** Doug Pape  
**Email:** doug.pape@lumecounty.org

**Payment Terms:** N30  
**Currency:** USD  
**Customer PO Number:**

**FOB:** Shipping Point  
**Ship Method:**  
**Freight Term:** Prepay & Add

**Order Notes:**

Software and software maintenance on quote #233244

Notwithstanding anything to the contrary contained in the Sales, Software License and Services Agreement between County of Luzerne and Kronos, for the professional services set forth in this Statement of Work (and on the corresponding Order Form for such services), Kronos agrees to complete the services described herein for the fixed fee set forth herein, unless additional hours are required to complete the services described herein due to a change in the scope of the project, County of Luzerne's delay in fulfilling its obligations, or as a result of a change in the complexity of the original scope of services based on information unknown at the time the parties entered into this SOW. Any such additional hours shall be agreed upon by the parties pursuant to the Change Order process described in this SOW and the fixed fee amount described herein shall be amended as provided in such Change Order. If Kronos has not invoiced County of Luzerne for the entire fixed fee amount as set forth in this SOW (or a Change Order, if applicable) prior to completion of the services described herein, upon completion of the services, Kronos will invoice County of Luzerne for any remaining fees up to the fixed fee amount and County of Luzerne shall pay such fees upon the payment terms agreed upon by the parties.

## EQUIPMENT

Item	Quantity	Total Price
4500, FULL, NUM, B/C, EXP MEMORY	20	\$48,130.00
TOUCH ID FVM, ROHS	20	\$12,000.00
<b>Total Price</b>		<b>\$50,130.00</b>

## SUPPORT SERVICES

Item	Duration	Total Price
DEPOT EXCHANGE SUPPORT SERVICE	1 YR	\$7,600.00
<b>Total Price</b>		<b>\$7,600.00</b>

\*Support values listed above are total for all applicable products in each section of this Order Form

Kronos | Time & Attendance • Scheduling • Absence Management • HR & Payroll • Hiring • Labor Analytics

Kronos Incorporated 297 Billerica Road Chelmsford, MA 01824 (800) 225-1581 (978) 250-9800 www.kronos.com



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**PROFESSIONAL SERVICES / EDUCATIONAL SERVICES**

Item	Quantity	Unit Price	Total Price
MOMENTUM ENTERPRISE	591 Hours		\$107,710.00
Project Manager	145 Hours	\$180.00	
Application Consultant	380 Hours	\$180.00	
Solutions Consultant	28 Hours	\$180.00	
Technical Consultant	38 Hours	\$215.00	
ABSENCE MANAGEMENT PROGRAM PLANNING	24 Hours	\$180.00	\$4,320.00
TRAINING POINTS	12000 Points	\$1.00	\$12,000.00
KNOWLEDGE PASS	1 Each	\$0.00	\$0.00
ED SERVICES SUBSCRIPTION	1 Contract	\$4,000.00	\$4,000.00
KRONOS TTT SUPER USER PROGRAM FOR WTK V6.1	3000 Points	\$1.00	\$3,000.00
	<b>Total Price</b>		<b>\$131,030.00</b>

**QUOTE SUMMARY**

Description	Total Price
Subtotal	\$196,760.00
Deposit	(\$0.00)
Tax	\$0.00
<b>Grand Total</b>	<b>\$196,760.00</b>

**LUZERNE COUNTY**Signature: Maryanne PetrucciName: MARYANNE PETRUCCITitle: CommissionerEffective Date: 3-14-2011**Kronos Incorporated**

Signature: \_\_\_\_\_

Name: Mary Lavole Mary Lavole, Order Processing Admin  
Mar 16 2011 4:40 PM

Title: \_\_\_\_\_

Effective Date: \_\_\_\_\_

Invoice amount will reflect deposit received. All professional services are billed as delivered with a payment term of Net Upon Receipt. Unless otherwise indicated above, this order is subject to the attached terms and conditions which the customer acknowledges have been read. THIS ORDER IS SUBJECT TO APPLICABLE TAXES. THE TAX AMOUNT SHOWN ON THIS ORDER IS ONLY AN ESTIMATE. THE ACTUAL TAX AMOUNT TO BE PAID BY CUSTOMER WILL BE SHOWN ON CUSTOMER'S INVOICE. The JBoss® Enterprise Middleware components embedded in the Software are subject to the End User License Agreement found at [http://www.redhat.com/licenses/jboss\\_eula.html](http://www.redhat.com/licenses/jboss_eula.html). Shipping and handling charges will be reflected on the final invoice.

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03/14/2011 3:35PM (GMT-04:00)